

Dear Mr. Ray Batten,

My name is Crystal Newton and I represent a Novel Technology that received a Patent on April 13, 2021 {US Patent No. 10,974,977}. I am seeking a manufacture and distribution Partner to bring this Technology to market. Our Technology has many industrial applications and its' principal market will be the desalination industry. Valmont Industries possess both the manufacturing capabilities and the distribution network to successfully bring our Technology to market. I would like to open a dialogue between Valmont Corporation and the Technology's principal representatives regarding a potential manufacturing and distribution Partnership.

Our Technology is a device that separates ions in a fluid solution using variable electromagnetic fields. It can be used to desalinate ocean water, extract Lithium from brine, separate out mining tailings and has many more Industrial applications. The Technology operates on Phase one power and costs very little to manufacture and maintain (as compared to its resale value). We have configured the Technology in such a way that the entirety of the operation takes place within a mobile unit the size of a shipping container. By engineering the Technology this way, end users of our Technology will be able to employ it immediately and avoid substantial retooling of their current infrastructure.

These units can desalinate brackish water agricultural sites and are designed to service 125-acre plots. It is our belief that Valmont Industries can manufacture, deliver and maintain these mobile units for less than \$100,000. As part of the terms we are proposing, we are offering to set up your first manufacturing facility and deliver the first 40 units on your behalf. These units will be Leased to end users for at least \$250,000 per year and incur a usage Royalty Fee. This unit will turn 125 acres of brackish land into productive agricultural land for less than \$500,000 per year. As our manufacturing and distributing partner, you will receive the majority of the Lease revenue and half of the usage Royalty Fees. Valmont would receive a minimum net profit of \$250,000 per unit, per year. Within a few years, this book of business could easily double Valmont's annual revenues.

Valmont has a number of features as a corporation that make it the idyllic manufacturing Partner for this Technology. We need a Partner who has global distribution, a team of infrastructure engineers, large equipment manufacturing capabilities and is principally involved with commercial water delivery systems. A potential Partner should have an established presence in regions of water scarcity and a global distribution network. Valmont has strategically advantageous market positioning that would enhance our Technology's market adoption, while our Technology would increase the value of Valmont. We believe that the adoption of this Technology into Valmont's suite of products and services would be substantially and mutually beneficial to both sides of this proposed Partnership.

With this Letter I have delivered to you three documents that include details about the Technology, it's Market scope and the terms of a potential Partnership between us. These documents are the **Technology Summary**, the **Manufacturing Proposal** and the **Letter of Intent**. I thank you in advance for taking the time to review these materials and look forward to discussing the contents.

Best Regards,

Crystal Newton  
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